

FAB Essentials

FAB Fundraising Competences Programme
(EFA Certified Programme - tbc)

>>> **FAB Certified Fundraiser Professional (BE)***

FAB Advanced

Workshops/Masterclasses

Communities of Practice "Expeditions"

FAB Trends

FAB Conferences (4/year)

FAB Specials

Inspiration session 'introduction into fundraising'

Fundraising for non-fundraisers

Based on the EFA Competence Framework 2020 – see details: [LINK FAB/efa](#)

- CF.1 Fundraising in Context
- CF.2 Fundraising Planning
- CF.3 Fundraising from individuals
- CF.4 Institutional Fundraising
- CF.5 Building Supporter Relationships

The complete package entails **300 hours of study** including following courses, selfstudy, doing assignments (research/papers), working on a work-based project (for those already working as fundraiser), etc.

Powered by the FAB Educational Committee
In collaboration with Academic Partners: HoGent (Ghent University) & University of Leuven
**Adhoc 'Accrediting Prior Experience and Learning' for 'seniors' is possible*

Both on the more **generic competences and soft skills** (practical training/workshops & masterclasses): e.g. Leadership, HR/People management (self-management, working with others), problem solving, communication, numeracy, digital skills...

And more **in depth sessions concerning fundraising topics** (masterclasses)

Learning networks on themes from in-depth workshops and masterclasses
Junior (de Wervers) / Senior / Cultural organizations / Healthcare organizations

Four conferences per year, free for members on trending themes. In 2021: *Toward contactless fundraising – conference on trends and innovation in fundraising; Corporates: friend or foe? – Conference on corporate fundraising; Event(full) fundraising; Collaboration with marketing agencies*

Target audience : **session for new (potential) members**

Target audience : **board/management** of existing organisations that raise funds & staff members of organisations that want to start raising funds.